



## DO YOU WANT TO IMPROVE YOUR BUSINESS PERFORMANCE?

### Lean Six Sigma for Life Science & Pharma

#### ARE YOU MAKING OPTIMAL USE OF YOUR RESOURCES?

As a senior executive within Life Science and Pharma industry, you will recognize the risk of a sub-optimal business performance for the sustainability of your company. You might have received a request by your stakeholders to reduce cost or to reduce timelines of your product development portfolio to reach the market.

Do you recognize these questions?

- ▶ *How can I increase the efficiency of product development?*
- ▶ *How can I reduce time to market?*
- ▶ *Can the handover between development and commercial production be more effective?*
- ▶ *How can we increase the efficiency of production and supply chain?*
- ▶ *Do we have good practices for continuous improvement in place?*

#### WHAT CAN WE DO FOR YOU?

Progress EXS offers tailor made Lean Six Sigma programs that guarantee success & sustainability.

#### OUR APPROACH OFFERS:

- ▶ Fast track results by identification & implementation of Quick Wins at the early stage of the program
- ▶ Co-development of Lean Tools & Way of Working with your team to ensure ownership, embedding & sustainability
- ▶ Change management to support the new way of working on all levels in the organization

#### HOW TO GET STARTED?

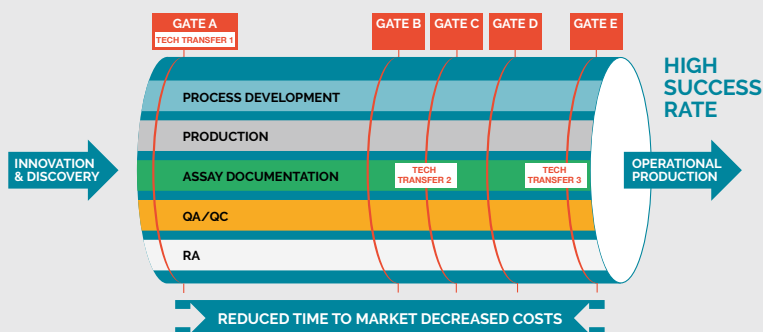
- ▶ Together we will assess the current LSS Maturity level of your organization & define the starting point for the LSS Journey
- ▶ From there, we will develop a tailor made program that best fits your organization, based on a range of validated Lean Six Sigma techniques
- ▶ Your organization does not need experience with Lean Six Sigma processes. Training & coaching will be part of the program

In today's challenging business environment, Life Science & Pharma companies are looking for opportunities to improve the efficiency of their product development pipeline & increase quality and performance in operations to maximize business value.

A proven method for success is the application of Lean Six Sigma. This offers a structured approach and a powerful set of techniques to translate strategic goals into bottom line business results.

#### KEY ELEMENTS FOR SUCCESS & SUSTAINABILITY

- 1 Process optimization
- 2 Performance measures (analytics & six sigma)
- 3 A 'lean way of working'
- 4 Visual management & dashboards
- 5 Continuous Improvement
- 6 Lean organization & leadership



#### FOR PRODUCT DEVELOPMENT, LEAN SIX SIGMA DELIVERS:

- ▶ Reduced time to market
- ▶ Improved cost effectiveness
- ▶ Increased success rate of product development programs
- ▶ Good transfer between product development & commercial production



#### FOR PRODUCTION & SUPPLY CHAIN, LEAN SIX SIGMA DELIVERS:

- ▶ Increased compliance & product quality
- ▶ Operational excellence
- ▶ Reduced operational costs
- ▶ Optimized supply chains

#### CLIENT QUOTES

*"Within four months, the OTIF ('On-Time-In-Full') of our production process and supply chain was increased from 60% towards 95%. Our teams were able to sustain this performance"*

**Pharma Client,  
USA**

*"By eliminating complexity from our organization, our processes & our technologies, we substantially improved our output, while reducing investments and risks during new product development"*

**Life Sciences Client,  
The Netherlands**

*"Within five months, we re-designed our production process and co-developed a tailor-made 'Lean way of working' together with the Progress team. We are now sustaining the improved performance in an easy way"*

**Life Sciences Client,  
Belgium**